Registered number: 64287

THE GENERAL SERVICE BOARD OF ALCOHOLICS ANONYMOUS OF IRELAND
(A COMPANY LIMITED BY GUARANTEE NOT HAVING A SHARE CAPITAL) ACCOUNTS 2013

THE GENERAL SERVICE BOARD OF ALCOHOLICS ANONYMOUS OF IRELAND (A COMPANY LIMITED BY GUARANTEE NOT HAVING A SHARE CAPITAL)
REPORTS AND
FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST OCTOBER 2013

COMPANY INFORMATION

DIRECTORS

Seamus Dooley Denis Doherty

Verona McConalogue

Christy King

Michael O'Reilly (appointed 9th March 2013) Michael Finn (resigned 9th March 2013)

Pat Barclay (Northern Irish)

Damian Duffy

COMPANY SECRETARY

Damian Duffy

REGISTERED NUMBER

64287

REGISTERED OFFICE

Unit 2

Block C

Santry Business Park

Dublin 9

INDEPENDENT AUDITORS

OSK Audit Limited East Point Plaza

East Point Plaza Dublin 3

BANKERS

AIB

Swords Road Santry

Dublin 9

AIB

St Helens 1 Undershaft

London EC3A 8AB

SOLICITORS

Patrick J.Morrissey & Co.

22 Crofton Road Dun Laoghaire Co Dublin

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DIRECTORS' REPORT

FOR THE YEAR ENDED 31ST OCTOBER 2013

The directors present their report and the financial statements for the year ended 31st October 2013 for consideration at the annual general meeting.

PRINCIPAL ACTIVITIES

The company is a self supporting organisation and its objectives are to help alcoholics achieve and maintain sobriety and with a view thereto to act as a custodian of the Twelve Steps and Twelve Traditions of Alcoholics Anonymous.

BUSINESS REVIEW

There were no changes in the activities of the company during the financial year.

RESULTS

The deficit for the year, after taxation, amounted to €20,037 (2012 - deficit €56,549).

EVENTS SINCE THE YEAR END

There have been no significant events affecting the company since the year end.

DIRECTORS AND THEIR INTERESTS

The General Services Board is a company limited by guarantee without a share capital. In the opinion of the Board of Directors, the society is exempt from the provisions of the Companies (Amendment) Act, 1986 by virtue of Section 2(1) of that Act.

DIRECTORS' REPORT

FOR THE YEAR ENDED 31ST OCTOBER 2013

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and promulgated by the Institute of Chartered Accountants in Ireland.

Irish company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

The directors are responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland and comply with the Irish Companies Acts 1963 to 2012. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

ACCOUNTING RECORDS

The measures taken by the directors to ensure compliance with the requirements of Section 202 of the Companies Act 1990, regarding proper books of account are the implementation of necessary policies and procedures for recording transactions, the employment of competent accounting personnel with appropriate expertise and the provision of adequate resources to the financial function.

The books of account of the company are maintained at Unit 2, Block C, Santry Business Park, Dublin 9.

AUDITORS

The auditors, OSK Audit Limited, have expressed their willingness to continue in office in accordance with section 160(2) of the Companies Act 1963.

Director

This report was approved by the board and signed on its behalf.

Michael O'Reilly

Director

Date: 21 November 2013

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

THE GENERAL SERVICE BOARD OF ALCOHOLICS ANONYMOUS OF IRELAND

We have audited the financial statements of The General Service Board of Alcoholics Anonymous of Ireland for the year ended 31st October 2013, set out on pages 5 to 13. The financial reporting framework that has been applied in their preparation is Irish law and accounting standards issued by the Financial Reporting Council and promulgated by the Institute of Chartered Accountants in Ireland (Generally Accepted Accounting Practice in Ireland).

This report is made solely to the company's members, as a body, in accordance with Section 193 of the Companies Act 1990. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements giving a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with Irish law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the company's affairs as at 31st October 2013 and of its deficit for the year then ended; and
- have been properly prepared in accordance with the Companies Acts 1963 to 2012.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF

THE GENERAL SERVICE BOARD OF ALCOHOLICS ANONYMOUS OF IRELAND

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY THE COMPANIES ACTS 1963 TO 2012

- We have obtained all the information and explanations which we consider necessary for the purposes of our audit.
- In our opinion proper books of account have been kept by the company.
- The financial statements are in agreement with the books of account.

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the provisions in the Companies Acts 1963 to 2012 which require us to report to you if, in our opinion, the disclosures of directors' remuneration and transactions specified by law are not made.

James Dolan

for and on behalf of OSK Audit Limited

Jours Dolan

Registered Auditors

East Point Plaza

East Point

Dublin 3

21 November 2013

INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 OCTOBER 2013

| | Note | 2013 € | 2012 € |
|--|------|-----------|----------------|
| INCOME | 2 | 309,645 | 306,916 |
| Cost of sales | | (83,092) | (91,646) |
| GROSS SURPLUS | 3 | 226,553 | 215,270 |
| Administrative expenses | | (253,833) | (289,303) |
| OPERATING DEFICIT | 3 | (27,280) | (74,033) |
| Interest receivable and similar income | 6 | 7,243 | 17,484 ———— |
| DEFICIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | (20,037) | (56,549) |
| Tax on deficit on ordinary activities | 7 | 146 | |
| DEFICIT FOR THE FINANCIAL YEAR | | (20,037) | (56,549) |

All amounts relate to continuing operations.

There were no recognised gains or losses for 2013 or 2012 other than those included in the Income and expenditure account.

Signed on behalf of the board

Michael O'Reilly

Director

Christy King

Director

Date: 21st November 2013

The notes on pages 8 to 13 form part of these financial statements.

BALANCE SHEET

AS AT 31 OCTOBER 2013

| | | | 2013 | | 2012 |
|---------------------------------------|------|----------|---------|----------|---------|
| | Note | € | € | € | € |
| FIXED ASSETS | | | | | |
| Tangible assets | 8 | | 71,485 | | 84,460 |
| CURRENT ASSETS | | | | | |
| Stocks | 9 | 36,584 | | 54,871 | |
| Debtors | 10 | 48,627 | | 48,680 | |
| Cash at bank and in hand | | 487,798 | | 468,272 | |
| | 0. | 573,009 | | 571,823 | |
| CREDITORS: amounts falling due within | | | | | |
| one year | 11 | (20,040) | | (11,792) | |
| NET CURRENT ASSETS | €. | | 552,969 | | 560,031 |
| NET ASSETS | | | 624,454 | | 644,491 |
| | | | | | |
| MEMBERS FUNDS | | | | | |
| Capital redemption reserve | 13 | | 13,699 | | 13,699 |
| Accumulated fund | 13 | | 610,755 | | 630,792 |
| MEMBERS CHARG | 4.4 | | CO4 454 | | 044.404 |
| MEMBERS FUNDS | 14 | | 624,454 | | 644,491 |
| | | | | | |

Signed on behalf of the board:

Michael O'Reilly

Director

Date: 21 November 2013

The notes on pages 8 to 13 form part of these financial statements.

Christy King

Director

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31ST OCTOBER 2013

| | Note | 2013 € | 2012 € |
|---|------|-----------|-----------|
| Net cash flow from operating activities | 15 | 11,925 | (48,929) |
| Returns on investments and servicing of finance | 16 | 7,243 | 17,484 |
| Capital expenditure and financial investment | 16 | 358 | (15,360) |
| INCREASE/(DECREASE) IN CASH IN THE YEAR | | 19,526 | (46,805) |
| MOVEMENT IN CASH IN THE YEAR | | 19,526 | (46,805) |
| Net funds at 1st November 2012 | | 468,272 | 515,077 |
| NET FUNDS AT 31ST OCTOBER 2013 | | 487,798 | 468,272 |

The notes on pages 8 to 13 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST OCTOBER 2013

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with accounting standards generally accepted in Ireland and Irish statute comprising the Companies Acts 1963 to 2012.

1.2 Income

Income represents net sales to customers and excludes Value Added Tax. Income is recognised upon delivery of the goods and services to the customer.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Long leasehold improvements

5% straight line

Office equipment & furniture

20% / 33.3% straight line

1.4 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

Cost includes all expenditure which has been incurred in the normal course of business in bringing the products to their present location and condition.

Net realisable value is the actual value or estimated selling price (net of trade discounts), less all further costs to completion and all costs to be incurred in marketing, selling and distribution.

Full provision has been made for all damaged, deteriorated, obsolescent and unusable items.

1.5 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into euro at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into euro at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Income and expenditure account.

1.6 Pensions

The company operates a defined contribution pension scheme and the assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund, and amounted to $\leq 11,370 \ (2012 - \leq 11,200)$.

2. INCOME

The total income of the company for the year has been derived from its principal activity wholly undertaken in Ireland and Northern Ireland.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST OCTOBER 2013

3. OPERATING DEFICIT

| The operating | deficit is | stated | after | charging | /(creditina): |
|---------------|------------|--------|-------|------------|---------------|
| | | | | 0110191119 | |

| | the operating deficit is stated after charging/(crediting). | | |
|----|--|-----------------------|-------------------|
| | | 2013 € | 2012 € |
| | Depreciation of tangible fixed assets: | | |
| | - owned by the company | 12,617 | 13,367 |
| | Difference on foreign exchange | (368) | 88 |
| | During the year, no director received any emoluments (2012 - €NIL), | | |
| 4. | AUDITORS' REMUNERATION | | |
| | | 2013 | 2012 |
| | | € | € |
| | Fees payable to the company's auditor and its associates for the | C 044 | 6 020 |
| | audit of the company's annual accounts | 6,911 | 6,832 |
| | | | |
| 5. | STAFF COSTS | | |
| | Staff costs were as follows: | | |
| | | 2013 | 2012 |
| | | € | € |
| | Wages and salaries Social welfare costs | 99,891 10,890 | 101,304 10,845 |
| | Other pension costs | 11,370 | 11,200 |
| | | - | |
| | | 122,151 | 123,349 |
| | The average monthly number of employees, including the directors, of | during the year was a | as follows: |
| | | 2013 | 2012 |
| | | No. | No. |
| | Administration | 3 | 3 |
| | | 13 | |
| 6. | INTEREST RECEIVABLE | | |
| | | 2013 | 2012 |
| | | € | € |
| | Other interest receivable | 7,243 | 17,484 |
| | | | |

7. TAXATION

No Corporation Tax liability arises for The General Service Board of Alcoholics Anonymous of Ireland Limited as they are a registered charity in Ireland. (Charity No: 6014)

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST OCTOBER 2013

8. **TANGIBLE FIXED ASSETS**

| | L/Term Leasehold Property € | Fixtures & fittings € | Total € |
|---|--------------------------------------|---|----------------------------|
| Cost | * | • | · · |
| At 1st November 2012 Disposals | 97,589 - | 235,571 (458) | 333,160 (458) |
| At 31st October 2013 | 97,589 | 235,113 | 332,702 |
| Depreciation | | | |
| At 1st November 2012 Charge for the year On disposals | 29,274 4,879 - | 219,426 7,738 (100) | 248,700 12,617 (100) |
| At 31st October 2013 | 34,153 | 227,064 | 261,217 |
| Net book value | · | *************************************** | |
| At 31st October 2013 | 63,436 | 8,049 | 71,485 |
| At 31st October 2012 | 68,315 | 16,145 | 84,460 |
| STOCKS | | | |
| | | 2013 € | 2012 € |
| Literature stock | _ | 36,584 | 54,871 |
| There are no material differences between the repla | = acement cost of | stock and the E | Balance Sheet |

ŧ amounts.

10. **DEBTORS**

9.

| | 2013 € | 2012 € |
|--|---------------------------|-----------------|
| Trade debtors Belfast Branch | 3, 55 7 519 | 2,579 85 |
| Other debtors VAT repayable Loan on All Ireland Convention | 4,139 4,000 | 5,889 3,000 |
| VAT on lease claim Prepayments | 4,000 25,612 10,800 | 27,558 9,569 |
| | 48,627 | 48,680 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST OCTOBER 2013

11. CREDITORS:

Amounts falling due within one year

| | 2013 | 2012 |
|---------------------------|--------|--------|
| | € | € |
| Trade creditors | 3,997 | (13) |
| Other taxes (see below) | 2,959 | 2,500 |
| Other creditors | 123 | 1 |
| Accruals | 12,961 | 9,304 |
| | 20,040 | 11,792 |
| Other taxes | | |
| | 2013 | 2012 |
| | € | € |
| PAYE/PRSI control account | 2,959 | 2,500 |
| | | S |

12. COMPANY STATUS

The company is limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding €1.267938 towards the assets of the company in the event of liquidation.

13. RESERVES

| | | Capital redempt'n reserve € | Income and expenditure account € |
|-----|---|--------------------------------------|----------------------------------|
| | At 1st November 2012 Deficit for the year | 13,699 | 630,792 (20,037) |
| | At 31st October 2013 | 13,699 | 610,755 |
| 14. | RECONCILIATION OF MOVEMENT IN MEMBERS' FUNDS | | |
| | | 2013 € | 2012 € |
| | Opening members' funds Deficit for the financial year | 644,491 (20,037) | 701,040 (56,549) |
| | Closing members' funds | 624,454 | 644,491 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST OCTOBER 2013

15. NET CASH FLOW FROM OPERATING ACTIVITIES

| | | 2013 € | 2012 € |
|-----|---|-------------|-----------|
| | Operating deficit | (27,280) | (74,033) |
| | Depreciation of tangible fixed assets | 12,617 | 13,367 |
| | (Increase) in stocks | 18,287 | 9,281 |
| | Decrease in debtors | 53 | 14,547 |
| | Increase/(decrease) in creditors | 8,248 | (12,091) |
| | Net cash inflow/(outflow) from operating activities | 11,925 | (48,929) |
| | | | |
| 16. | ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FL | OW STATEMEN | ٢ |
| | | 2013 | 2012 |
| | | € | € |
| | Returns on investments and servicing of finance | | |
| | Interest received | 7,243 | 17,484 |
| | | | 3 |
| | | 2013 | 2012 |
| | | € | € |
| | Capital expenditure and financial investment | | |
| | Purchase of tangible fixed assets | - | (15,360) |
| | Sale of tangible fixed assets | 358 | - |
| | Net cash inflow/(outflow) from capital expenditure | 358 | (15,360) |
| | and and any in our production of the state of the st | | |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31ST OCTOBER 2013

17. ANALYSIS OF CHANGES IN NET FUNDS

| | | | Other non-cash | |
|--------------------------|--------------------|-----------|-------------------|--------------------|
| | 1 November 2012 | Cash flow | changes | 31 October 2013 |
| | € | € | € | € |
| Cash at bank and in hand | 468,272 | 19,526 | - | 487,798 |
| Net funds | 468,272 | 19,526 | - | 487,798 |

18. APPROVAL OF FINANCIAL STATEMENTS

The board of directors approved these financial statements for issue on 21st November 2013.

| THE GENERAL SERVICE BOARD OF ALCOHOLICS ANONYMOUS OF IRELAND |
|--|
| DETAILED ACCOUNTS |
| FOR THE YEAR ENDED 31ST OCTOBER 2013 |
| |
| |
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| |
| |
| |
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| |
| |
| |
| |
| |

DETAILED INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31ST OCTOBER 2013

| | Page | 2013 € | 2012 € |
|-------------------------|------|-----------|-----------|
| INCOME | 16 | 309,645 | 306,916 |
| Cost of sales | 16 | (83,092) | (91,646) |
| | | | |
| GROSS SURPLUS | | 226,553 | 215,270 |
| LESS: OVERHEADS | | | |
| Administration expenses | 16 | (253,833) | (289,303) |
| | | | |
| OPERATING DEFICIT | | (27,280) | (74,033) |
| Interest receivable | 17 | 7,243 | 17,484 |
| DEFICIT FOR THE VEAR | | (20,037) | (56,549) |
| DEFICIT FOR THE YEAR | | (20,037) | (50,549) |

SCHEDULE TO THE DETAILED ACCOUNTS

FOR THE YEAR ENDED 31ST OCTOBER 2013

| | 2013 € | 2012 € |
|-------------------------------------|-----------------|------------------|
| INCOME | | |
| Contributions | 223,356 | 203,680 |
| Sale of literature | 80,290 | 96,083 |
| Sales of Road Back | 5,999 | 7,153 |
| | 309,645 | 306,916 |
| | | |
| | 2013 | 2012 |
| COST OF SALES | € | € |
| COST OF SALES | 54,871 | 64,152 |
| Opening stocks Closing stocks | (36,583) | (54,871) |
| Cost of literature | 55,789 | 73,574 |
| Cost of Road Back | 5,879 | 6,277 |
| Freight | 3,136 | 2,514 |
| | 83,092 | 91,646 |
| | | |
| | 2013 | 2012 |
| | € | € |
| ADMINISTRATION EXPENSES | | |
| Staff salaries | 99,891 | 101,304 |
| Employers PRSI | 10,890 | 10,845 |
| Staff pension costs | 11,370 | 11,200 |
| World/European service meeting | 1,818 | 8,814 |
| Public Information | 11,471 | 13,347 32,691 |
| Rent and Rates | 32,725 1,659 | (211) |
| Insurances | 3,852 | 3,658 |
| Light and heat Cleaning and canteen | 3,339 | 3,746 |
| Repairs and maintenance | 1,152 | 1,237 |
| Machine maintenance | 3,436 | 3,677 |
| Service contracts and photocopying | 9,353 | 8,797 |
| Postage | 9,463 | 10,788 |
| Printing and stationery | 3,391 | 3,651 |
| Newsheet | 4,748 | 5,521 |
| Telephone and fax | 2,656 | 3,245 |
| Computer costs | 246 | 858 |
| Meetings of conference | 12,910 | 22,767 |
| Board expenses | 6,863 | 9,122 |
| DVD Production | 4 206 | 1,740 919 |
| Legal and professional | 1,206 6,911 | 6,832 |
| Auditors' remuneration | 819 | 500 |
| Archives Bank charges | 1,895 | 2,012 |
| Difference on foreign exchange | (368) | 88 |
| Sundry expenses | 328 | 73 |
| Annual convention (surplus)/loss | (808) | (3,263) |
| Sub-total carried forward | 241,216 | 263,958 |

SCHEDULE TO THE DETAILED ACCOUNTS

FOR THE YEAR ENDED 31ST OCTOBER 2013

| | 2013 € | 2012 € |
|--|-------------------------------|---------------------------------|
| ADMINISTRATION EXPENSES (continued) | V | C |
| Sub-total brought forward | 241,216 | 263,958 |
| Depreciation - office equipment & furniture Depreciation - long leasehold improvements Great Britain conference Revenue settlement | 7,738 4,879 - - - | 8,488 4,879 756 11,222 |
| | <u>253,833</u> | 289,303 |
| | 2013 € | 2012 € |
| INTEREST RECEIVABLE | | |
| Bank interest receivable | 7,243 | 17,484 |